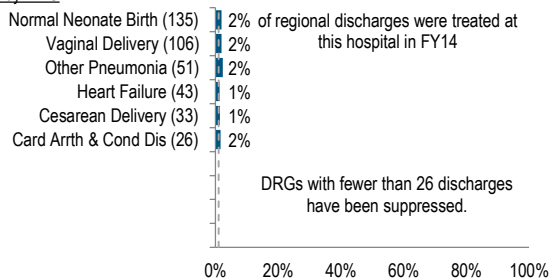


Fairview Hospital is a small, non-profit community-Disproportionate Share Hospital (DSH) located in the Western Massachusetts region. It is a member of Berkshire Health Systems. Fairview Hospital is designated by the Centers for Medicare & Medicaid Services (CMS) as one of three Critical Access Hospitals (CAH) in Massachusetts. Between FY10 and FY14, its outpatient visits increased 60.2%, compared with a 3.6% decline for the median peer cohort hospital. It earned a profit each year from FY10 to FY14, with a total margin of 8.2% in FY14, compared with a median total margin of 5.3% in its peer cohort.

At a Glance	Overview / Size	
	Hospital System Affiliation:	Berkshire Health Systems
	Change in Ownership (FY10-FY14):	Not Applicable
	Total Staffed Beds:	28, among the smallest acute hospitals
	% Occupancy:	33.5%, lowest in cohort (avg. 66%)
	Special Public Funding:	ICB ⁹
	Trauma Center Designation:	Not Applicable
	Case Mix Index:	0.60, < cohort avg. (0.85); < statewide (1.00)
	Financial	
	Adjusted ⁷ Cost per Discharge:	\$25,880
Services	Inpatient NPSR per CMAD:	\$23,805
	Change FY13-FY14:	31.2%
	Inpatient:Outpatient Revenue in FY14:	17%:83%
	Outpatient Revenue in FY14:	\$32,708,209
	Change FY13-FY14:	5.1%
	Total Revenue in FY14:	\$48,079,695
	Total Surplus (Loss) in FY14:	\$3,920,208
	Payer Mix	
	Public Payer Mix:	66.2% (DSH* Hospital)
	CY14 Commercial Payer Price Level:	73rd Percentile
Quality	Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts Health New England, Inc. Aetna Health Inc. (PA)
	Utilization	
	Inpatient Discharges in FY14:	908
	Change FY13-FY14:	-22.1%
	Emergency Department Visits in FY14:	12,022
	Change FY13-FY14:	-5.1%
	Outpatient Visits in FY14:	24,547
	Change FY13-FY14:	0.1%
	Quality	
	Readmission Rate in FY13:	18.0%
	Change FY11-FY13 (percentage points):	3.2%
	Early Elective Deliveries Rate (Jan 2014-Jun 2015):	0.0%

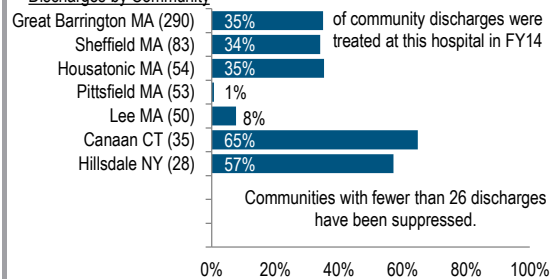
What were the most common inpatient cases (DRGs) treated at the hospital in FY14? What proportion of the region's cases did this hospital treat for each service?

Discharges by DRG

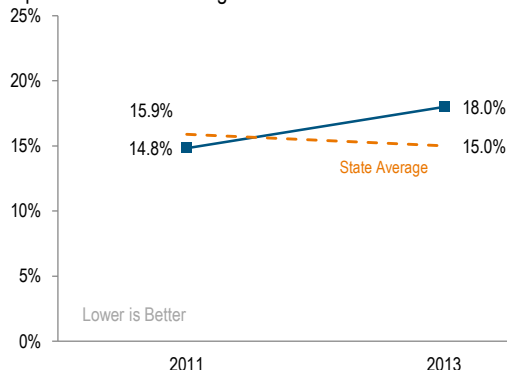


Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?

Discharges by Community



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?

Data is not available for these measures

2014 HOSPITAL PROFILE: FAIRVIEW HOSPITAL

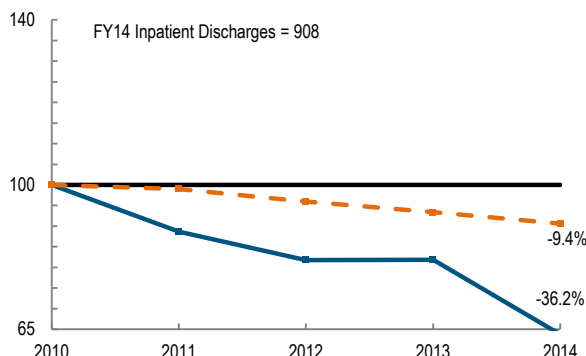
Cohort: Community, Disproportionate Share Hospital

Key:

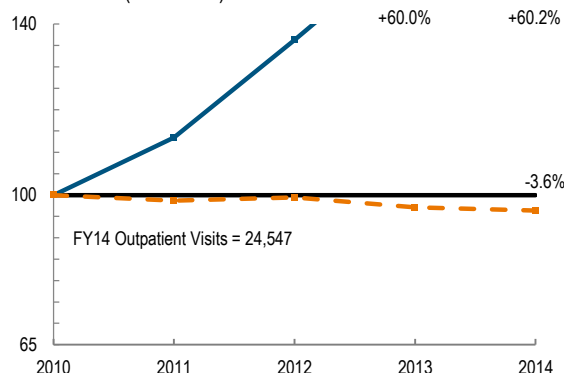


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

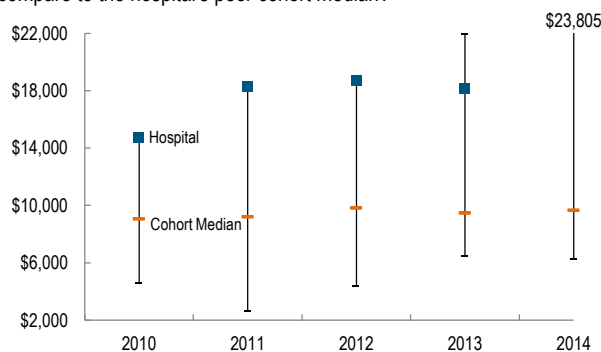


How has the volume of the hospital's outpatient visits changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)

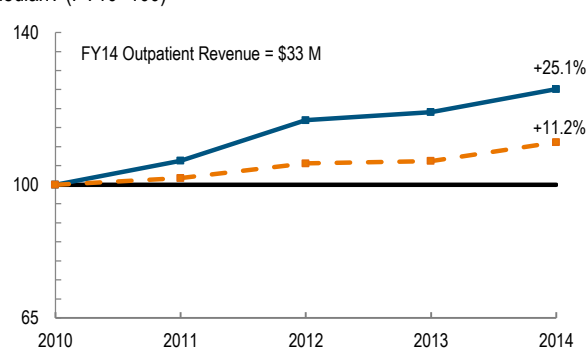


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY10 and FY14, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY10, and how does this compare to the hospital's peer cohort median? (FY10=100)



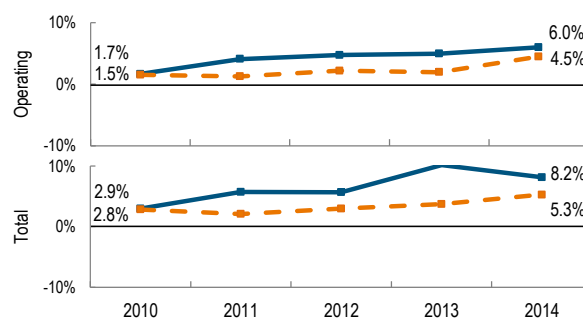
Financial Performance

How have the hospital's total revenue and costs changed between FY10 and FY14?

Revenue, Cost, & Profit/Loss (in millions)

FY	2010	2011	2012	2013	2014
Operating Revenue	\$ 40	\$ 43	\$ 46	\$ 45	\$ 47
Non-Operating Revenue	\$ 1	\$ 1	\$ 0	\$ 2	\$ 1
Total Revenue	\$ 40	\$ 43	\$ 46	\$ 48	\$ 48
Total Costs	\$ 39	\$ 41	\$ 43	\$ 43	\$ 44
Total Profit (Loss)	\$ 1.2	\$ 2.5	\$ 2.6	\$ 4.8	\$ 3.9

What were the hospital's total margin and operating margins between FY10 and FY14, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

^o For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

* Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

[†] Costs were adjusted to exclude direct medical education costs and physician compensation.

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